



***Working Well:  
Lessons for the Road Ahead***

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# *What is “Working Well?”*



- The Texas Demonstration to Maintain Independence and Employment (DMIE)
- Rigorous, scientific design (randomized, controlled trial) with 1600+ participants in Houston, TX (Harris County)
- Working Well began serving people on 4/30/2007, 6/2/2008 all participants were enrolled. Interventions ended 9/30/09.
- Findings provide lessons for enrolling and serving new adult Medicaid expansion population under national health care reform

# Houston: 2010



# *Uninsured in Texas*

- **28 percent** of working adult Texans are **uninsured** (highest rate in the nation)
- Large county hospital districts are the major providers for those without insurance or Medicaid
- Harris County (Houston) is the largest hospital district in Texas with the most uninsured workers. Resources are strained to meet demand.
- Workers find challenges in navigating such systems



# *Uninsured in Houston*



# *Lessons for Health Reform*

- What are the characteristics of the Medicaid expansion population?
- What techniques have most promise for enrolling the expansion population in Medicaid and benchmark plans?
- How can they be effectively engaged in accessing care and managing their health?
- What access issues will states face and how can they be addressed?

# *By the Year 2014*

- 1.3 to 1.8 million additional adult Texans under 138% FPL could enroll in Medicaid expansion\*
- Enrolling and engaging these individuals in health care and ensuring access to care will present major challenges
- The *Working Well* participant population is an important part of this expansion population.

\* Texas Health and Human Services Commission estimates, 2010

# ***Working Well Candidates***

- **There was NO shortage of candidates.** Over 31,000 individuals met the study criteria.
- **Working adults** < 60 yrs. enrolled in Hospital District's indigent health program
- **Significant health problems:** Serious mental illness or behavioral + **serious** physical problems
- **Not on disability benefits** (Medicaid, SSI, SSDI)



# *Working Well Participants*

- Poor – 78% were <138% FPL, 100% <250% poverty, 30% < SSI income
- Low education: High school or less (63%)
- Uninsured: Few (20%+) had employer-offered insurance. Very few were insured
- Functional Limitations: 41% reported limitations with Activities of Daily Living (ADL). 50% reported issues with Instrumental Activities of Daily Living (IADL).

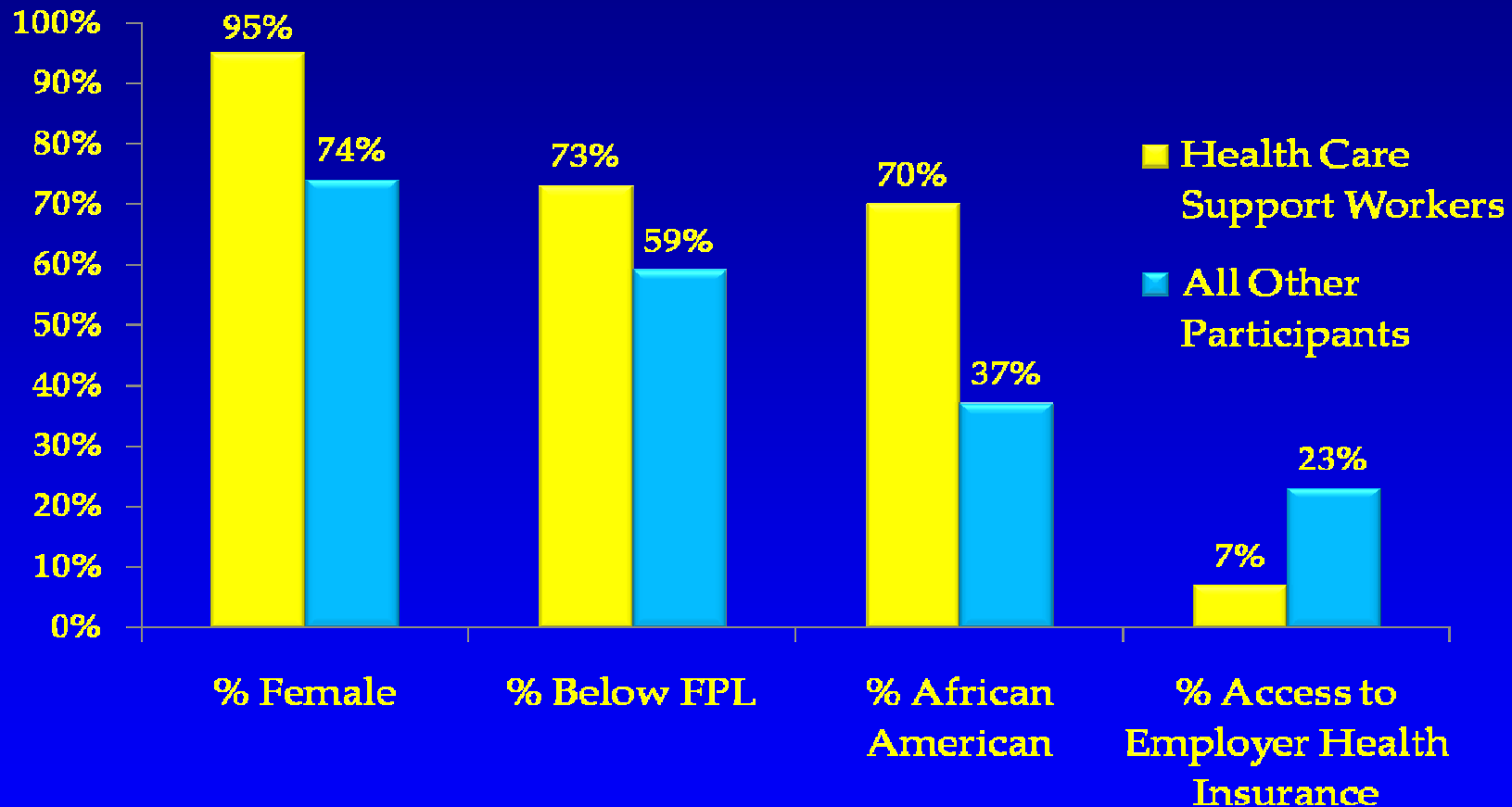
# *Functional Limitations*

- *ADLs*: difficulties with: Bathing; Dressing; Eating; Getting in/out of bed; Walking; Toileting
- *IADLs*: difficulties with: Meal Preparation; Grocery Shopping; Money Management; Using Telephone; Heavy Housework; Light Housework; Getting to Places Outside Walking Distance; Managing Medications

# *Working Well Participants*

- Diagnoses - Serious mental illness (11%), behavioral + serious physical problems (89%)
- Personal health concerns - high blood pressure, depression, chronic fatigue, chronic pain, etc.
- Occupations: health care workers, office workers, food prep and serving, sales, building maintenance, etc.
- Work Motivation/identification - Very high. work of great importance to identity, health

# Health Worker Disparities



In addition, health workers were significantly more likely to report chronic issues such as high blood pressure, arthritis, chronic back, neck pain

# *The Interventions*

- No co-payment for physical health care, behavioral health care, or prescription medicines
- Expedited appointments
- Dental and vision care
- Substance use treatment services
- **Case Management**



# *Case Management*

- Individual planning, advocacy and coordination (used motivational interviewing techniques)
- **Navigation** of health system
- Connection to community resources
- Individual employment/vocational support

# *Motivational Interviewing*

- Evidence shows that it works (over 80 scientific trials in various settings)
- A person-centered counseling / communication style
- Focused and goal-directed
- Helps people achieve **positive** behavior change exploring and resolving their ambivalence to change
- Used in a broad variety of contexts (health care, social services, marketing, etc.)

# *Challenges*

- Recruiting large cohorts with strict research criteria for enrollment
- Large, difficult to navigate public health system with little experience in outsourcing services
- Clinic system focused on “patient” medical events, not persons (not conducive to access, continuity of care)

# *Significant Outcomes*

Increased access to and use of appropriate health services, including -

- More use of preventative care
- More outpatient visits
- Less delay in seeking / receiving care due to cost
- Greater adherence and persistence in taking prescribed medications for chronic conditions, more medical stability for chronic conditions
- greater satisfaction with healthcare received

# *Avoiding Disability*

- Working Well **significantly** reduced SSI / SSDI applications and receipt of disability
- The largest cohort of intervention group participants (60%) were **half** as likely to receive SSI/SSDI as the control group.

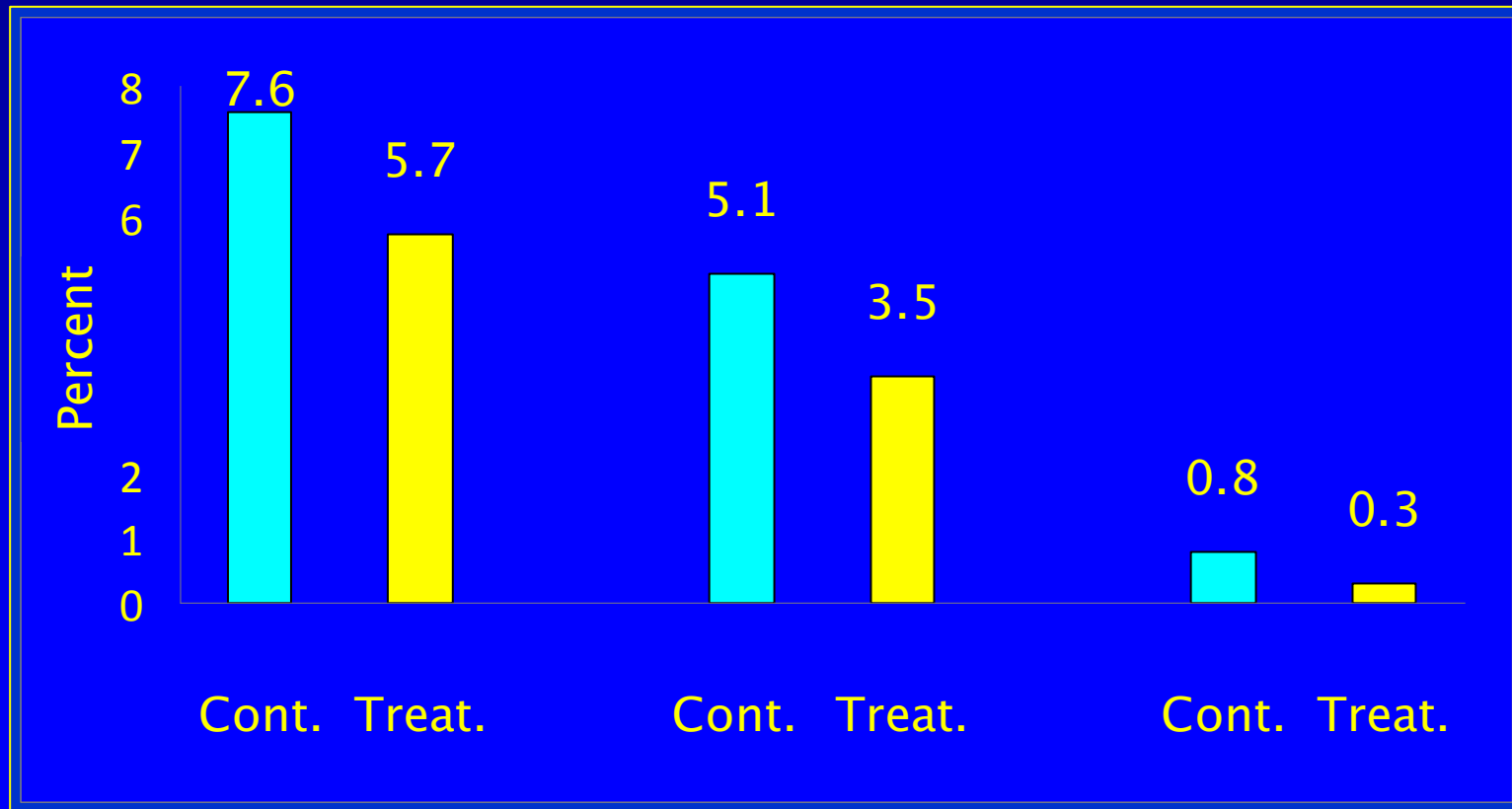


# Disability Applications Reduced

Texas

Minnesota

Kansas



12 month national evaluation findings

# *Impact of Case Management*

**Higher case management hours were related to:**

- ↑ outpatient physical health services (*encounters*)
- ↑ requests for routine medical appointment (*self-report*)
- ↑ seen in a mental health treatment location (*encounters*)
- ↑ utilizing mental health services (*self-report*)

**Very high case management was related to:**

- ↓ total emergency room visits (*encounters and self-report*)
- ↓ outpatient visits (*encounters*)
- ↑ urgent care visit (*self-report*)
- ↑ at least one outpatient and emergency visit (*encounters*)

# *Impact of Case Management*

## **Case managers focused on people with greater needs:**

- ↓ hours worked over the past six months\*
- ↓ months worked over the past six months\*
- ↓ household income\*
- ↑ percent reporting problems with work due to physical or mental health\*

## **Very high case management was related to:**

- ↑ Texas Workforce Commission reported earnings
- ↑ number of months worked in the past six months\*
- ↑ working the same or more as the previous six months\*

*\*Note: Outcome is based on participant self-report*

# *Lessons for the Road Ahead*



# *Enrollment in Health Benefits*

- In-person, point-of service enrollment is more effective at enrolling large numbers of people quickly than traditional mail/telephone or Internet.
- Individuals were pre-identified via administrative data and approached while waiting for clinic appointments.
- Some groups may require more effort to enroll (men, people with severe mental illness, etc.)



# *Remove Financial Barriers*

- Removing co-pays for medical appointments and medication results in greatly increased use of appropriate services and better outcomes.
- Small co-payments (\$5 for prescriptions or office visits) can significantly deter desired outcomes in poor, health-challenged populations.

# *The Person-centered Approach*

- Person-centered planning and motivation works. It empowered people to make decisions and taught / motivated them to use the health care system more effectively. It was related to better health care access and higher earnings.
- Motivational interviewing is a very effective technique to engage people in taking charge of their health. It requires training and reinforcement to learn. Its worth the effort.
- Person-centered planning is not expensive to implement. (Estimated PMPM of \$13.00 to \$27.00, depending on caseload size).

# *Think Work First*

- These individuals identify first and foremost as “workers” not “patients” or “clients”
- They struggle to maintain their health and their work, and each affects the other.
- Barriers to health care include taking time off of work, securing and keeping appointments, and co-payment / prescription costs.
- Workers are the fastest growing category of federal disability payments (\$65 billion of \$77 billion in 2003)
- Helping navigate and expedite services is important, inexpensive and necessary.



# *Janie*

is a personal care attendant. She has diabetes, epilepsy, hypertension, chronic depression, anxiety disorder and suffers from debilitating headaches. Janie's case manager obtained / arranged *Working Well* vision, dental and medical services for her. The case manager also provided employment counseling and medical education. Janie has been able to start and maintain a diabetic diet. Her symptoms have greatly improved and she is now receiving more money for her work.

# *Acknowledgements*

- *Working Well* was funded under a grant from the Centers for Medicare and Medicaid Services
- The State Department of Health Services Mental Health and Substance Abuse Division developed and administered the Texas DMIE project
- Harris County Hospital District operated *Working Well*, provided local match and supplied data
- *Working Well* is independently evaluated by the University of Texas Health Addiction Research Institute and Mathematica Policy Research Institute